

## BYBV

Learn how to

**BE YOUR BEST VERSION** 



ATS i-Campus introduces Psychometric Test for Students & Parents

# MEET OUR TEAM HEAD



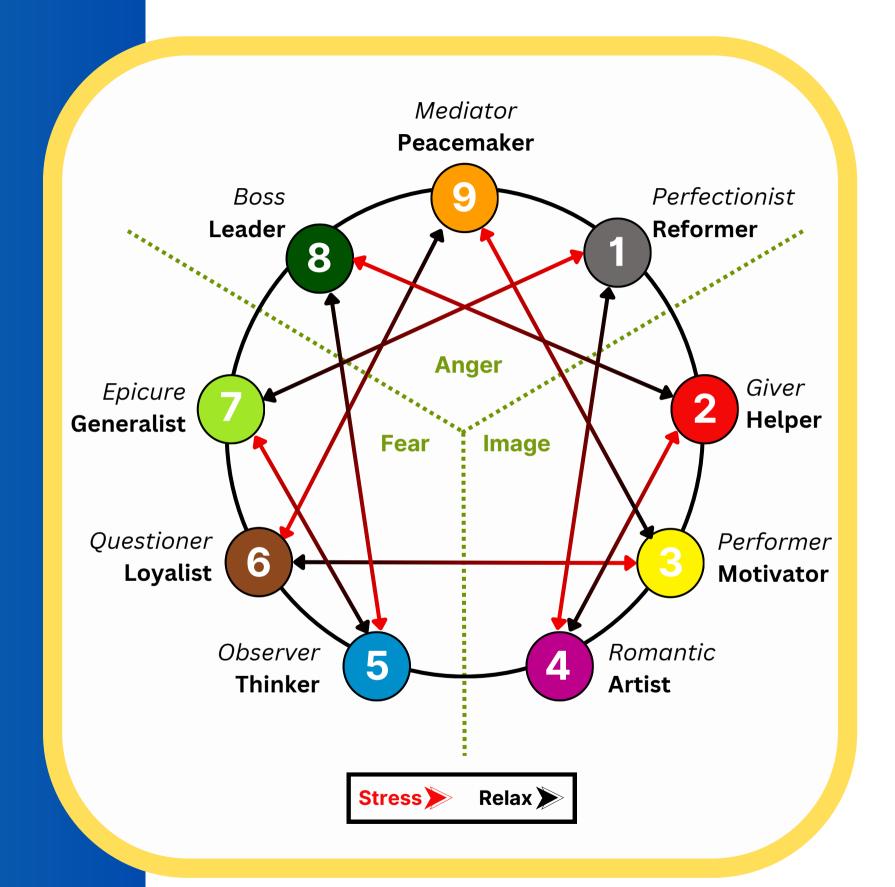
Professor Dr. Ravindra Dey

(M.Com., MHRDM, MDSE, Fellow-AHRD, Ahmedabad)
Head of OB, Xavier Institute of Management & Research, Mumbai
Specializes in Executive Coaching, Organizational Behavior,
Organization Development and Human Resource Development.

Dr. Ravindra Dey has over 25 years of experience, covering academicteaching and management-level employment, including 15 years in corporate sector in senior level HR positions. Currently he heads Organization Behaviour at Xavier Institute of Management & Research, Mumbai. He has authored five books and a number of research papers. He has facilitated programs on a wide range of topic in the area of leadership and managerial development, for leading organizations in the corporate and academic sectors. He has been the recipient of several awards. To name a few he was awarded Best Professor in Human Resources Management awarded by World HRD Congress, Top 100 Professors Teachers and Researchers by Foxclues - India Prime Awards 2021, MVLA BHARATJYOTI GURU GAURAV VIDHYA RATAN AWARD 2021, RCrit Author Awards 2022, "Iconic HR Professor and Coach Award", 2023, Rabindranath Tagore Literature Awards by DRDC Global, 2023, Sahitya Sparsh Awards, 2024. He is also Record holder in India Book of Records 2023, World Records India 2024 and Asia Book of Record 2024.

## WHAT IS THE ENNEAGRAM?

- The Enneagram is a system of personality which describes people in terms of nine types, each with their own motivations, fears and internal dynamics.
- The Enneagram is a useful guide on your journey towards self-exploration, self-development and relationship building besides many other aspects. It is however not aimed at "boxing", limiting or categorizing you. As an individual you are more complex, unique and distinct than your Enneagram style reflects.
- While your Enneagram style remains the same throughout your life, the characteristics of your style may either soften or become more pronounced as you grow and develop.



### WHY DO YOU NEED IT?

- Every child is unique, so their parents' relationships with them will be unique as well. Sometimes, a child's personality can bring out different sides of their parents, and parents may relate to a child in a more favourable or unfavourable manner. Therefore, for the growth of the child, it is important to understand the personality of both parents and children.
- The problems from parent's side include lack of boundaries, rejection, restrictiveness and overprotection, overindulgence, substance abuse and unrealistic expectations from children. The parent-child relationship problem can permeate into multiple aspects of life. It is therefore very important to work out the discrepancies and misunderstanding between parent-child at an early stage for personal growth and career development.
- Research indicates that poor communication in families leads to disconnection, isolation, depression, anxiety and stress among children.
- 70% of parents say that they "struggle to communicate meaningfully" with their kids.

## **BENEFITS FOR STUDENTS**

- 1. **Self-awareness:** Helps students understand their personality types, motivations, strengths, and weaknesses, fostering greater self-awareness and personal growth.
- 2. **Relationships:** Better understanding of their peers and teachers personalities, communication styles and behaviors.
- 3. **Conflict resolution:** By recognizing their own and other's Enneagram types, students can navigate conflicts with greater empathy, understanding and communication skills.
- 4. **Career Guidance:** By recognizing their strengths, interests and values based on their enneagram type, students can make more informed decisions about their academic and career paths.
- 5. **Motivation:** The Enneagram can help students identify their intrinsic motivations and academic interests, empowering them to set meaningful goals

### **SCOPE FOR IMPROVEMENT**

- 1. Self-development
- 2. Communication skills
- 3. Conflict resolution





### **BENEFITS FOR PARENTS**

- 1. **Understanding children:** Enables parents to better understand their children's unique personalities, communication styles and emotional needs
- 2. **Emotional support:** Understanding children's Enneagram types equips parents with insights into their emotional needs and coping mechanisms
- 3. **Building resilience:** Offers a framework for cultivating resilience and emotional intelligence in both parents and children, empowering them to navigate challenges and setbacks with greater resilience and adaptability.

#### **SCOPE OF IMPROVEMENT**

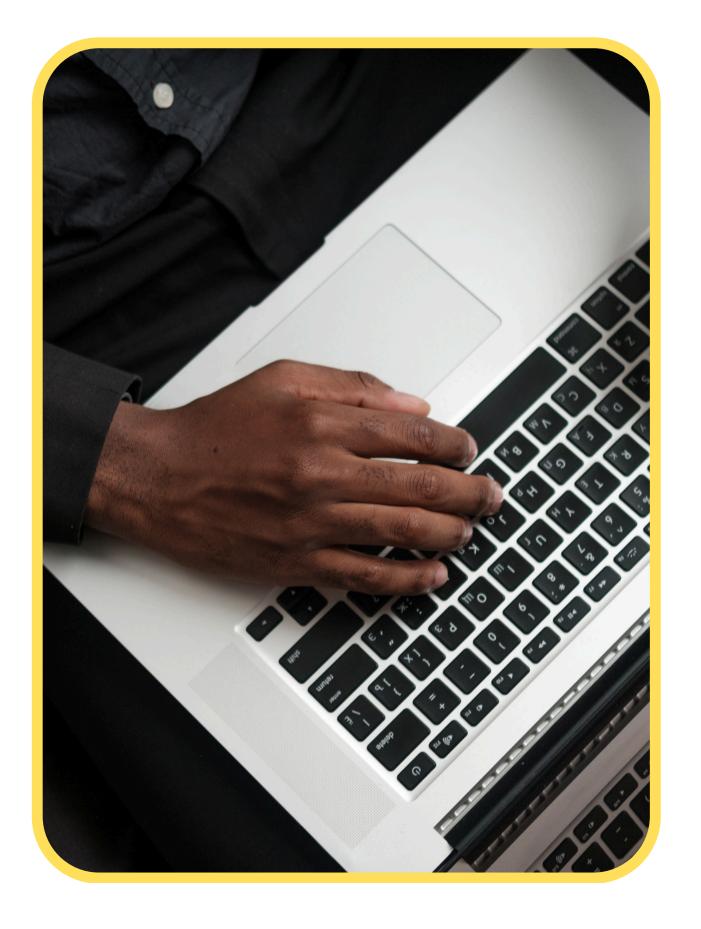
- 1. Parenting approaches
- 2. Communication skills
- 3. Conflict resolution





## **EXECUTION**

- 1. Individual Student & Parent logins to undertake the test
- 2. Individual customized reports of students & parents in soft copy
- 3. Orientation programme to explain and decipher the findings in the report.
- 4. Advantages and challenges explained along with scope improvement for academic and personality progress
- 5. Advice for career inclination of the student based on the report



## VALUE ADDTION FOR THE INSTITUTION

#### **Improved Academic Performance**

By tailoring teaching methods to suit different personality types, the institute can improve overall student engagement and academic success.

#### **Innovative Approach**

Implementing the Enneagram test positions the institute as a pioneer in adopting innovative and holistic educational practices.

#### **Competitive Advantage**

Offering a personalized educational approach can differentiate the institute from others, attracting prospective students and families seeking a more tailored learning experience.

#### **Positive Environment**

Enhanced understanding of personality dynamics fosters a more empathetic and harmonious school culture, reducing conflicts and promoting positive interactions.

#### **Inclusive Atmosphere**

Recognizing and valuing diverse personality types cultivates an inclusive environment where every student feels understood and appreciated.

## Mr. Sujeet Sukumaran

Director of Ayyan Tech-Edu Systems Pvt. Ltd. MBA & Analytics Expert

## Mr. Raghudas Acharya

Director of Ayyan Tech-Edu Systems Pvt. Ltd. Edutech & GIS enthusiast

## Mr. Murlidharan Muthu

Head - Finance & Strategic Alliance of Ayyan Tech-Edu Systems Pvt. Ltd.

## Add Advisors also

Mr. Sameer Singh Jiani
CEO The Digital Fifth
MBA from XLRI &
B-Tech IIT BHU.

Mr. Dhanpati K. Jain Senior Educationist, Mathematician & Philanthropist

## OUR TEAM

## **OUR ADD-ONS**

- Institute Management Software (ERP)
- Biometric & RFID Based Attendance System
- Customized ID-Card, Certificate & Marksheet Generator
- Interactive Smart Boards\*
- Institute Content (Study Materials)\*
- Art & Craft Materials\*
- Student Fee Finance Services\*
- Infra Finance Services\*



# THANK YOU



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